

Section SR-5 Council of Chiefs Meeting
November 4, 2000

COC members present:

Jason Laney	Mac McLean	Chuck Hanchey
Ryan Yamada	Michael Thompson	
John Garwood	Trey Courtney	
Jay Widby		
Jeff Womack		
Paul Culp	Chuck Bowman	Alton Medlin
Chad Drye	Linda Bowman	Richard Churn
Chase Iseman	Victor Barefoot	Ricky Huggins
Jeremy Christie	Jim Stone	James Holder
Fred Descy	Tripp Clark	
Anand Suthar	Jim Luhring	Walter Neal
Robert Dunn	Charles Leeper	Trey Hunter
Rod Fincannon	Max Cooper	
Dustin Drennan	Joe Slade (subbing for Eswau Huppeday)	
Michael Kirby	Gary Greer	Robert Holley
Brian Simpson	Charlie Krug	Derek Satterfield

Section Chief Jason Laney called the meeting to order at 7:40 p.m. on November 4, 2000. He first made a few remarks on the parliamentary procedure that he would be using during the meeting. He then led the group in the Obligation. Section Secretary John Garwood called the roll. Without objection, Mr. Laney moved into the 2001 Dixie Fellowship part of the meeting. Mr. Laney stated that the proposals would be highlighted and then there would be discussion. Without objection, Mr. Laney moved into the Native American Events portion of the meeting.

Section Vice Chief Ryan Yamada began by discussing the individual sections of the proposal. He highlighted any changes from the 2000 Dixie Fellowship program. **Mr. Yamada moved to accept the 2001 Dixie Fellowship Native American Events proposal. The motion was seconded.** Brian Simpson, Tsali Lodge Chief, asked about the awards for the Native American Events. Chad Drye, Itibapishe Iti Hollo Lodge Chief, answered that it would be like the 2000 Dixie Fellowship. Jonathan Hardin, a member of Muscogee Lodge, asked about a rotating trophy. Mr. Yamada answered yes if it was applicable to the event. Robert Dunn, Unali'yi Lodge Chief, stated that the lodge that retired the trophy will replace them. Jeremy Christie, Skyuka Lodge Chief, asked about individual awards. **Chase Iseman, Santee Lodge Chief, moved to amend the motion to include plaques and ribbons for the Native American Events and a rotating trophy for the 1st place teams in the Team Dance and Ceremonies competitions. The amendment was seconded.** Mr. Drye asked about the acquisition of ribbons. Mr. Yamada answered that the host lodge would provide the ribbons. **The amendment carried by a voice vote. The amended motion carried by a voice vote.** Without objection, Mr. Laney moved into the Program Events portion of the meeting.

Jeremy Christie, 2001 Dixie Fellowship Program Coordinator, began by highlighting changes in the proposal. **Mr. Christie moved to accept the 2001 Dixie Fellowship Quest**

Events portion of the proposal. The motion was seconded. Mr. Dunn asked if a certified COPE instructor would be necessary to run the obstacle course. Mr. Christie said that it was not necessary. Mr. Hardin asked about falling off the balance beam. Mr. Christie said that the participant would have to retry the obstacle from the beginning. **Rod Fincannon, Catawba Lodge Chief, made a friendly amendment that the tug of war part of the proposal read “gloves are strictly required” instead of “strictly prohibited. Mr. Christie accepted the amendment but stated the gloves cannot be sticky or talced. The amended motion carried by a voice vote.** The Quest Event Judging assignments were chosen by each lodge as follows:

Itibapishe Iti Hollo: rifle shooting
Santee: egg toss
Skyuka: archery
Muscogee: tent pitching
Bob White: rope throw
Unali'yi: fire building
Catawba: knot tying relay
Eswau Huppeday: obstacle course
Atta Kulla Kulla: arrow/softball throw
Tsali: chariot race

Mr. Christie moved to accept judging assignments as selected. The motion was seconded. The motion carried by a voice vote. Without objection, Mr. Laney moved into the Training portion of the meeting.

Mr. Yamada listed the training events that were in the proposal. **Mr. Yamada moved to accept the 2001 Dixie Fellowship Training events portion of the proposal. The motion was seconded. The motion carried by a voice vote.** Each lodge selected its training event:

Itibapishe Iti Hollo: Elangomat Training
Santee: Putting the “E” in an OA Event
Skyuka: Effective Lodge Leadership
Muscogee: Brotherhood Conversion
Bob White: Troop Order of the Arrow Representative Program
Unali'yi: Membership Participation and Retention
Catawba: Camping Promotion
Eswau Huppeday: Chapter Programs
Atta Kulla Kulla: Bringing the New LLD Home
Tsali: Ceremonial Team Training

Mr. Yamada moved to accept the training topics as selected. The motion was seconded. The motion carried by a voice vote. Mr. Yamada made a few points on how participants will know where the training will be held. **Mr. Yamada moved to accept the training packet including the revisions in its entirety. The motion was seconded. The motion carried by a voice vote.** Without objection, Mr. Laney moved into the Administration Events portion of the meeting.

Jeff Womack, 2001 Dixie Fellowship Administrative Coordinator, highlighted any changes that had been made since the 2000 Dixie Fellowship. **Mr. Womack moved to accept the 2001 Dixie Fellowship Administrative Events portion of the proposal. The motion was seconded.** Anand Suthar, Bob White Lodge Chief, asked if the judge that each lodge was to

provide was to be a youth or adult. Mr. Womack said it was to be an adult. **Mr. Suthar made a Friendly Amendment to make the judge to be an adult. Mr. Womack accepted the amendment. The amended motion carried by a voice vote.**

Mr. Yamada moved to accept the entire 2001 Dixie Fellowship proposal. The motion was seconded. The motion carried by a voice vote. Without objection, Mr. Laney moved into the 2001 Dixie Fellowship Host Lodge Proposal portion of the meeting.

Mr. Laney said that the COC would approve the Host Lodge Proposal on a page by page basis. Paul Culp, 2001 Dixie Vice Chief, discussed the cover page. **Mr. Culp moved to accept the cover sheet of the 2001 Dixie Fellowship Host Lodge Proposal. The motion was seconded.** Mr. Hardin asked about the gray border of the patch. Mr. Culp answered his question. Mr. Iseman asked if there would be a pocket loop on the patch. Mr. Culp answered yes. Mr. Drye said the patch would not be mylar. **The motion carried by a voice vote.**

Mr. Culp highlighted the information on the 2nd page of the host lodge proposal. **Mr. Culp moved to accept the 2nd page. The motion was seconded. Mr. Christie made a friendly amendment that any extra slots to be distributed 1 slot at a time in a round robin style by postmark date. Mr. Culp accepted the amendment. Mr. Fincannon made a friendly amendment to hold off approval of the participant fee until the budget was approved. Mr. Culp accepted the amendment. The amended motion carried by a voice vote.**

Mr. Culp discussed the information on the 3rd page of the proposal. **Mr. Culp moved to accept the 3rd page of the proposal. The motion was seconded.** Dustin Drennan, Esauw Hupeday Lodge Chief, asked if each lodge could keep a trailer in the campsite to keep regalia safe. Mr. Culp said that would be permitted. Mr. Dunn asked about the class of medical form would be needed for the weekend. Mr. Culp answered that a class two medical form would be necessary. Tripp Clark, Muscogee Lodge Adviser, clarified that youth only needed a medical history and a parent signature. Mr. Descy asked if lodges could provide transportation for the handicapped. Mr. Culp answered it would be accommodated. **Mr. Descy made a friendly amendment to change the wording in the Health and Safety portion on pg. 3 of the 2001 Dixie Fellowship Host Lodge Proposal from “Dixie 2001” to “standard BSA.” Mr. Culp accepted the amendment.** Mr. Simpson asked if it required a doctor’s signature. Mr. Culp answered that it did. Mr. Christie asked about hospital transportation. Mr. Drye clarified that the medical staff would decide if it were absolutely necessary. **Mr. Fincannon made a friendly amendment that at least 5 summer camp tents will be set up in each campsite. Mr. Culp accepted the amendment.** Mr. Christie asked if lodges would be allowed to keep emergency cars in camp and not in dead storage. Mr. Culp answered that they could. **The amended motion carried by a voice vote.**

Mr. Culp discussed the items on the 4th page of the proposal. **Mr. Culp moved to accept page 4 of the host lodge proposal. The motion was seconded. Mr. Descy made a friendly amendment to suspend all budgetary concerns until approval. Mr. Culp accepted the amendment. Mr. Descy made a friendly amendment to change the wording on pg. 4 in the Dixie Items and use of the Dixie Logo section of the proposal form “may include” to “will**

be limited to.” The amendment was accepted. Mr. Descy made a friendly amendment to allow lodges to be able to put “Dixie 2001” on shirts, hats, etc. with the approval of the Section Key 3. Mr. Culp accepted the amendment. Mr. Fincannon made a friendly amendment to allow lodges to put “Dixie 2001” on their memorabilia. Mr. Culp accepted the amendment. The amended motion was carried by a voice vote.

Mr. Culp discussed the Code of Conduct. **Mr. Culp moved to accept the Code of Conduct. The motion was seconded. The motion was carried by a voice vote.**

Mr. Culp discussed the proposed agenda. **Mr. Culp moved to accept the Dixie 2001 Agenda. The motion was seconded.** Mr. Dunn asked to allow lodges competing in the Team Dance Competition to eat first shift at dinner. **Mr. Drennan made a friendly amendment to put the Team Dance Competition in the Agenda. Mr. Culp accepted the amendment.** Mr. Iseman asked what time the Team Dance Competition was to be held. Mr. Culp told him it was in the Program proposal. **Mr. Simpson made a friendly amendment that the agenda to be a draft and the final agenda will be approved by the Section Key 3. Mr. Culp accepted the amendment.** Mr. Christie asked about National Policy requiring 8 hours of sleep to be scheduled. Mr. Culp said it would be changed. **The amended motion carried by a voice vote.**

Mr. Culp commented on the menu. **Mr. Culp moved to accept pg.7 the Dixie 2001 menu. The motion was seconded.** Mr. Fincannon asked about a vegetarian menu. Mr. Culp said it is in the special needs section of the proposal. **The motion carried by a voice vote.**

Mr. Simpson moved to have a 5-minute recess before discussing the budget. The motion was seconded. The motion carried by a voice vote.

Mr. Laney called the meeting back to order. Mr. Laney also mentioned the score of the Miami and Virginia Tech football game.

Mr. Culp said that the budget would not be approved page by page. Mr. Culp went over the proposed budget as well as the camp usage fee. **Mr. Culp moved to accept the proposed budget. The motion was seconded. Mr. Descy moved to amend the budget to the budget that had been detailed in the handouts. The amendment was seconded.** Mr. Descy’s power point presentation and budget proposal are attached hereto as Exhibits A and B. Following the presentation, there then was a ten-minute recess to discuss the new budget. **Mr. Iseman moved to amend the motion to place delegate fees at \$25.00 and staff fees to \$39.00. The amendment was seconded.** Mr. Descy said that his proposal was to lower the delegate fee. Mr. Drye said it punished the staff for working at the Dixie. Mr. Fincannon stated that his lodge makes delegates pay for memorabilia and that his lodge fee would be about the same as the staff fee. Mr. Descy said that all COC members pay the same. Mr. Fincannon raised a concern to get delegates at such a high fee. **Mr. Iseman amended his motion to set the staff fee at \$41.50.** Mr. Drye said that if the budget goes short a bill would be assessed to the lodges to cover the loss. Mr. Christie raised the point that any extra will also go back to the lodge and asked why are we changing it? Mr. Descy said it would not go back to the youth. Mr. Fincannon said that there would not be any leftover items in the trading post. Mr. Laney asked for the discussion to be limited to the amendment. **The amendment carried by a voice vote. Mr. Descy made a**

friendly amendment that all profits in the trading post go to the Dixie Budget and not to the host lodge. Mr. Culp accepted the amendment. Mr. Drye wished to know if the proposed amount of patches and other memorabilia would be sold. Mr. Culp raised the point of where the funds would come from with the lessened delegate fee. Mr. Descy said that Muscogee lodge would purchase all patches that are not sold in the Trading Post during the Dixie Fellowship. Mr. Laney made the point that National Policy stated any losses sustained to the host lodge can be billed to the member lodges on a per capita basis. Mr. Laney did not accept Mr. Descy's guarantee. Mr. Drye said that Muscogee guarantees that the memorabilia will be sold, but the lodges will pay for it. Mr. Fincannon stated that Muscogee would buy the memorabilia before it is assessed to the lodges. Mr. Yamada then asked where the money is coming from. Mr. Suthar said to look in the new trading post estimates. Mr. Simpson asked if the band is a necessary expense. Mr. Fincannon made a point of order that the band was not part of the question. Mr. Culp stated that they will be there for entertainment and that we will also be using their equipment. Mr. Simpson then asked why if we are using their equipment there is an additional \$400 in the budget for lighting and other equipment. Mr. Drennan asked why the difference in income is \$6000 and the need only \$2700. Mr. Descy said that the staff fee should be \$39 but the COC made the staff fee \$41.50. Mr. Culp stated that the changes would cause the budget to go in the red. Mr. Garwood then asked if he had used 23 dollars instead of 25 dollars. Mr. Christie then asked for an explanation of the camp usage fee. Alton Medlin, Central North Carolina Council Scout Executive, explained that the same fee was charged to people using the camp in order to run the camp. Mr. Christie then asked that if Dixie was not going to be held there where would the money come from. Mr. Medlin said that everyone pays this fee and that it would not be fair if it was not charged. Mr. Descy then said that Muscogee would not buy any memorabilia beyond that in the budget. Mr. Fincannon asked why trash removal is not part of the usage fee. Mr. Culp answered that more materials were needed to accommodate the numbers at Dixie. Mr. Medlin then said the facilities are there because the section uses the camp. **Mr. Suthar then made a Call to Question. The Call to Question was carried in a voice vote. The amended motion was carried 10-2 in a roll call vote.**

Ryan Yamada, Section Vice Chief	yea
John Garwood, Section Secretary	yea
Chad Drye, Itibapishe Iti Hollo	nay
Chase Iseman, Santee	yea
Jeremy Christie, Skyuka	yea
Fred Descy, Muscogee	yea
Anand Suthar, Bob White	yea
Robert Dunn, Unali'yi	yea
Rod Fincannon, Catawba	yea
Dustin Drennan, Eswau Huppeday	yea
Michael Kirby, Atta Kulla Kulla	nay
Brian Simpson, Tsali	yea

The budget changes are attached hereto as Exhibit C. Without objection, Mr. Laney moved on to the Section Officer Election Procedure.

Mr. Laney discussed the proposal and any changes. **Mr. Fincannon moved to accept the Section Officer Election Procedure portion of the proposal. The motion was seconded.**

The motion carried in a voice vote. Mr. Descy moved to list the deadlines on the web page. The motion was seconded. The motion carried in a voice vote. Without objection, Mr. Laney moved into the Old Business Section of the Agenda.

Mr. Laney spoke on the success of ArrowTech. There were 130 people at the training seminar. Also, the National Order of the Arrow Committee sponsored a trial run of the Lodge Adviser Training Seminar. Without objection, Mr. Laney moved into the New Business portion of the meeting.

Mr. Laney spoke on the new Area Realignment. The Section will gain Tomo Chi-Chi Lodge 119 of Savannah at the end of Dixie 2001. **Mr. Dunn moved to allow Unali'yi to host the 2002 Dixie Fellowship and Santee to host in 2003 with all Lodges moving back one year and Tomo Chi-Chi to host in 2007. The motion was seconded. Mr. Descy made a friendly amendment that Santee and Unali'yi switch slots on the current rotation. Mr. Dunn did not accept the amendment. Mr. Descy moved to amend the motion so that Santee and Unali'yi switch slots in the current rotation. The amendment was seconded.** Mr. Iseman stated that Santee supported Unali'yi because the date is special to them. Mr. Descy asked why Unali'yi is the only lodge who gets the special dates. Mr. Suthar said that Bob White supported Unali'yi. Mr. Christie stated that Skyuka supported Unali'yi. Michael Kirby, Atta Kulla Kulla Lodge Chief, said that Atta Kulla Kulla supported Unali'yi. Mr. Descy removed his old amendment. Mr. Iseman made a point of order and stated that was not allowed. **The amendment failed in a voice vote. Mr. Yamada made a Call to Question. The Call to Question carried in a voice vote. The motion carried in a voice vote. Mr. Descy moved for a new rotation schedule where each Lodge was to host as listed below:**

- 2001 Itibapishe Iti Hollo
- 2002 Unali'yi
- 2003 Santee
- 2004 Muscogee
- 2005 Skyuka
- 2006 Bob White
- 2007 Tomo Chi-Chi
- 2008 Catawba
- 2009 Eswau Huppeday
- 2010 Atta Kulla Kulla
- 2011 Tsali

The amendment died due to the lack of a second.

Mr. Simpson moved to allow the ArrowTech masters program to have another meeting to complete the requirements for their degrees. The motion was seconded. Mr. Luhring, 2000 THINC Committee Chairman, yielded his position to Hardy Childers. Mr. Childers, ArrowTech Masters Dean, explained that this meeting was needed so that the participants in the masters program to make sure their project was completed. Mr. Christie asked if the 1999 masters participants could go to this meeting. Mr. Childers answered that this meeting would solve that problem. Mr. Fincannon asked how those participants would be notified. Mr. Childers said that he needed a list of those participants. Mr. Christie said that the Lodges should be responsible for that list. Mac McLean, Section Adviser, asked that the Section

Key 3 be allowed to see the plan. **Mr. Christie made a friendly amendment that the meeting to require a Key 3 approval. Mr. Simpson accepted the amendment. The amended motion carried in a voice vote.**

Mr. Drye moved to allow Itibapishe Iti Hollo to hold a silent auction in a separate case in the trading post from Friday night to Saturday at supper in which proceeds will go back to the host lodge. The motion was seconded. The motion carried in a voice vote.

Mr. Simpson asked about if ArrowTech would be held in 2001. Chuck Hanchey, Area Director, stated that NLS would take the place of ArrowTech in 2001. Mr. Fincannon asked when would NLS be. Mr. Hanchey said November 2-4, 2001 at the Kinard Training Center. Mr. Fincannon then asked who would attend. Mr. Laney answered everyone including Tomo Chi-Chi. Mr. Descy asked if these would be the dates because there is a Council Camporee that weekend. Mr. Kirby asked how many slots will each lodge be given. Mr. McLean said it was based on the size of the lodge. Mr. Christie then asked who was in charge of planning NLS. Mr. Laney said that the Section is in charge of planning the NLS. Without objection, Mr. Laney moved into the Adviser's minute.

After the Adviser's minute the meeting was adjourned with the Song of our Order.

Respectfully submitted,

John Joseph Garwood
Section Secretary

Exhibit A

2001 SR5 Dixie Fellowship

Budget Counter-proposal

Proposal to reduce the base fee by. \$5.00 per person by . . .

- Adjusting the supply item costs and quantities based on two-year actual figures
- Selling Staff items to all staff at the same retail price, rather than selling to Host Lodge Staff at cost and to COC at retail
- Reverting to the long-standing (and recently changed) practice of allowing the Dixie budget to use the proceeds of sales of all Dixie items

More . . .

- Change the increase in Section expenses from a \$500 increase to a \$200 increase

This proposal does not . . .

- Reduce any of the proposed Dixie expense items, except
 - ◆ Section expenses
 - ◆ Trading Post (now based on actual history)
- Reduce the much discussed \$10 per person “usage fee”

Let's Look . . .

Exhibit B

	A	B	C	D	E	F	G	H	I	J	K
1	2001 Dixie Fellowship										
2	Proposed Budget										
3										Proposal	Suggested
4	Delegates	900							Total Income	\$63,700.00	\$66,873.00
5	Staff	200							Total Expenses	\$63,700.00	\$66,867.00
6	Total Attendees	1100							Net	\$0.00	\$6.00
7											
8	INCOME	Qty	Unit	Total	Qty	Unit	Total				
9	Advance from Tsali			\$400.00			\$400.00				
10	Participant Fees	900	\$28.00	\$25,200.00	900	\$22.93	\$20,637.00				
11	Host Lodge Staff Fees	200	\$41.50	\$8,300.00	200	\$49.93	\$9,986.00				
12	Trading Post Sales			\$29,800.00			\$35,850.00				
13				\$63,700.00			\$66,873.00				
14											
15											
16	BREAKDOWN OF DELEGATE FEES						Suggested				
17	Food			\$13.00			\$13.00				
18	Delegate Patch			\$1.50			\$1.35				
19	Participation Pin			\$1.25			\$1.25				
20	Camp Usage Fee			\$10.00			\$10.00				
21	Operating Costs			\$0.25			\$0.00				
22	National Insurance Fee			\$2.00			\$2.00				
23	Trading Post Adjustment						-\$4.67				
24				\$28.00			\$22.93	Round to \$23			
25	BREAKDOWN OF STAFF FEES										
26	Food			\$13.00			\$13.00				
27	Delegate Patch			\$1.50			\$1.35				
28	Participation Pin			\$1.25			\$1.25				
29	Camp Usage Fee			\$10.00			\$10.00				
30	Staff Patch			\$1.50			\$5.00				
31	Staff Hat			\$6.50			\$10.00				
32	Staff T-shirt			\$5.50			\$12.00				
33	Operating Costs			\$0.25			\$0.00				
34	National Insurance Fee			\$2.00			\$2.00				
35	Trading Post Adjustment						-\$4.67				
36				\$41.50			\$49.93	Round to \$50			

EXPENSE SUMMARY		
		Suggested
Facilities	\$1,500.00	\$1,500.00
Trading Post	\$21,300.00	\$24,767.00
Security, Parking, Communications	\$600.00	\$600.00
Shows & Programs	\$2,000.00	\$2,000.00
Publications	\$1,600.00	\$1,600.00
Awards	\$2,800.00	\$2,800.00
Hospitality	\$1,500.00	\$1,500.00
Registration	\$650.00	\$650.00
Quest & Training	\$500.00	\$500.00
Food Service	\$14,300.00	\$14,300.00
Indian Events	\$800.00	\$800.00
Health & Safety	\$150.00	\$150.00
Other	\$13,800.00	\$13,500.00
National Insurance Fee	\$2,200.00	\$2,200.00
TOTAL	\$63,700.00	\$66,867.00

	A	B	C	D	E	F	G	H	I	J
1	FACILITIES			SECURITY, PARKING & COMMUNICATIONS			OTHER			
2	Trash Removal (dumpsters)	\$600.00		Printing and passes	\$100.00		Section Expenses	\$1,700.00		
3	Porto Jons	\$600.00		Parking Signage & Materials	\$150.00		Camp Usage Fee (\$10 per person	\$11,000.00		
4	Wash Basins	\$200.00		Directional Signage	\$150.00		Advance to next Host Lodge	\$400.00		
5	Miscellaneous	\$100.00		Gas (shuttles)	\$200.00		Miscellaneous	\$400.00		
6		\$1,500.00			\$600.00			\$13,500.00		
7										
8	SHOWS & PROGRAMS			PUBLICATIONS			FOOD SERVICE			
9	Nemo (band)	\$800.00		Printing (Paper/Toner)	\$300.00		Meal	# Persons	Cost Each	Total
10	Lighting & sound	\$400.00		Copier Rental/Service	\$200.00		Friday Lunch	60	\$1.00	\$60.00
11	Scaffolding	\$200.00		Section Support	\$100.00		Friday Supper	200	\$1.70	\$340.00
12	Stage Materials	\$300.00		Dixie Booklets & Meal Tickets	\$1,000.00		Friday Crackerbarrel	1100	\$1.25	\$1,375.00
13	Video Production	\$100.00			\$1,600.00		Saturday Breakfast	1100	\$1.50	\$1,650.00
14	Miscellaneous	\$200.00					Saturday Lunch	1100	\$3.00	\$3,300.00
15		\$2,000.00					Saturday Supper	1100	\$3.50	\$3,850.00
16							Saturday Crackerbarrel	1100	\$1.25	\$1,375.00
17	AWARDS			HOSPITALITY			Sunday Breakfast	1100	\$1.50	\$1,650.00
18	Awards	\$2,800.00		Ditty Bags	\$1,000.00		Sunday Lunch	200	\$1.70	\$340.00
19		\$2,800.00		Snacks & Beverages for Judges	\$200.00		Key 3 Social	40	\$9.00	\$360.00
20				Snacks & Beverages for Staff/Sec	\$200.00					\$14,300.00
21				Miscellaneous	\$100.00					
22					\$1,500.00					
23										
24	REGISTRATION			QUEST & TRAINING						
25	Mailings	\$650.00		Event Supplies	\$500.00					
26		\$650.00			\$500.00					
27										
28	INDIAN EVENTS			HEALTH & SAFETY						
29	Program Supplies (lights, sound, p	\$600.00		First Aid Kits (12)	\$80.00					
30	Miscellaneous	\$200.00		Medical Supplies for Medical Pers	\$70.00					
31		\$800.00			\$150.00					

	A	B	C	D	E	F	G	H	I	J	K	L
1	TRADING POST & SUPPLIES											
2												
3	INCOME				Suggested Changes							
4	Item Description	Quantity	Unit Price	Total	Quantity	Unit Price	Total					
5	Delegate patch	1500	\$4.00	\$6,000.00	1600	\$4.00	\$6,400.00					
6	Chenille	50	\$30.00	\$1,500.00	250	\$25.00	\$6,250.00					
7	Hat Pin	600	\$3.00	\$1,800.00	600	\$3.00	\$1,800.00					
8	Neckerchief	400	\$11.00	\$4,400.00	400	\$11.00	\$4,400.00					
9	Mug	300	\$6.00	\$1,800.00	300	\$6.00	\$1,800.00					
10	T-shirt	500	\$12.00	\$6,000.00	500	\$12.00	\$6,000.00					
11	Backpatch	300	\$9.00	\$2,700.00	400	\$9.00	\$3,600.00					
12	Hat	200	\$10.00	\$2,000.00	200	\$10.00	\$2,000.00					
13	Staff Patch	500	\$5.00	\$2,500.00	500	\$5.00	\$2,500.00					
14	Staff T-shirt	50	\$12.00	\$600.00	50	\$12.00	\$600.00					
15	Staff Hat	50	\$10.00	\$500.00	50	\$10.00	\$500.00					
16				\$29,800.00			\$35,850.00					
17												
18												
19	EXPENSES				Suggested Changes							
20					Qty in	Total in	Quantity	Total				Qty in
21	Item Description	Quantity	Unit Cost	Total	Fees	Fees	T.P.	T.P.	Quantity	Unit Cost	Total	Fees
22	Delegate patch	2600	\$1.50	\$3,900.00	1100	\$1,650.00	1500	\$2,250.00	2700	\$1.35	\$3,645.00	1100
23	Participation Pin	1100	\$1.25	\$1,375.00	1100	\$1,375.00			1100	\$1.25	\$1,375.00	1100
24	Chenille	50	\$29.00	\$1,450.00			50	\$1,450.00	250	\$20.70	\$5,175.00	
25	Hat Pin	600	\$1.25	\$750.00			600	\$750.00	600	\$1.25	\$750.00	
26	Neckerchief	400	\$7.50	\$3,000.00			400	\$3,000.00	400	\$7.50	\$3,000.00	
27	Mug	300	\$5.00	\$1,500.00			300	\$1,500.00	300	\$4.00	\$1,200.00	
28	T-shirt	500	\$5.25	\$2,625.00			500	\$2,625.00	500	\$5.25	\$2,625.00	
29	Backpatch	300	\$4.50	\$1,350.00			300	\$1,350.00	400	\$4.38	\$1,752.00	
30	Hat	200	\$6.50	\$1,300.00			200	\$1,300.00	200	\$6.50	\$1,300.00	
31	Delegate items sub-total			\$17,250.00		\$3,025.00		\$14,225.00			\$20,822.00	
32	Staff Patch	700	\$1.50	\$1,050.00	200	\$300.00	500	\$750.00	700	\$1.35	\$945.00	200
33	Staff T-shirt	250	\$5.50	\$1,375.00	200	\$1,100.00	50	\$275.00	250	\$5.50	\$1,375.00	200
34	Staff Hat	250	\$6.50	\$1,625.00	200	\$1,300.00	50	\$325.00	250	\$6.50	\$1,625.00	200
35	Staff items sub-total			\$4,050.00		\$2,700.00		\$1,350.00			\$3,945.00	
36	Total Expenses			\$21,300.00		\$5,725.00		\$15,575.00			\$24,767.00	

	A	B	C	D	E	F	G	H	I	J
1	2 YEAR SUPPLY HISTORY									
2										
3		1999 Dixie Fellowship			2000 Dixie Fellowship			2 Year Average		
4	DESCRIPTION	QNTY	COST	NOTES	QNTY	COST	NOTES	QNTY	COST	NOTES
5	Participant Patch	2500	\$1.33	includes del patche	2500	\$0.92	incl del patches	2500	\$1.13	
6	Staff Patch	500	\$1.33		500	\$0.92		500	\$1.13	
7	Jacket Patch	500	\$3.30		400	\$4.00	est \$ - G. Smith	450	\$3.65	
8	Neckerchief	400	\$7.49		400	\$7.30		400	\$7.40	
9	Hat Pin	600	\$1.20		n/a	n/a		600	\$1.20	
10	Chenille	400	\$18.50		400	\$16.00	approx 150 remain	400	\$17.25	
11	Mug	288	\$2.21		288	\$5.25		288	\$3.73	
12	Hat	0	\$0.00	did not make	100	\$6.30		100	\$6.30	
13	T-Shirt			no data avail			no data avail	0	\$0.00	no data available

	A	B	C
1	BREAKDOWN OF ADJUSTMENTS		
2			
3		TOTAL	PER PERS
4	Reduce Section Fee	\$300.00	\$0.27
5	Delegate Patch	\$490.00	\$0.45
6	Chenille	\$1,025.00	\$0.93
7	Mug	\$300.00	\$0.27
8	Backpatch	\$498.00	\$0.45
9	Staff Patches*	\$805.00	\$0.73
10	Staff T-shirts	\$1,300.00	\$1.18
11	Staff Hats	\$700.00	\$0.64
12	Lower patch cost in fee		\$0.00
13	No Operating Cost line item		-\$0.25
14			\$4.68

Approved Budget 2001 Dixie Fellowship			
Delegates	900		
Staff	200		
Total Attendees	1100		
INCOME	Qty	Unit	Total
Advance from Tsali			\$400.00
Participant Fees	900	\$25.00	\$22,500.00
Host Lodge Staff Fees	200	\$41.50	\$8,300.00
Trading Post Pre-Orders & Sales			\$35,850.00
<i>Delegate patch</i>	1600	\$4.00	\$6,400.00
<i>Chenille</i>	250	\$25.00	\$6,250.00
<i>Hat Pin</i>	600	\$3.00	\$1,800.00
<i>Neckerchief</i>	400	\$11.00	\$4,400.00
<i>Mug</i>	300	\$6.00	\$1,800.00
<i>T-shirt</i>	500	\$12.00	\$6,000.00
<i>Backpatch</i>	400	\$9.00	\$3,600.00
<i>Hat</i>	200	\$10.00	\$2,000.00
<i>Staff Patch</i>	500	\$5.00	\$2,500.00
<i>Staff T-shirt</i>	50	\$12.00	\$600.00
<i>Staff Hat</i>	50	\$10.00	\$500.00
TOTAL INCOME			\$67,050.00

<u>EXPENSES</u>			
Facilities			\$1,500.00
Trading Post & Custom Items			\$24,767.00
<i>Delegate patch</i>	2700	\$1.35	\$3,645.00
<i>Participation Pin</i>	1100	\$1.25	\$1,375.00
<i>Chenille</i>	250	\$20.70	\$5,175.00
<i>Hat Pin</i>	600	\$1.25	\$750.00
<i>Neckerchief</i>	400	\$7.50	\$3,000.00
<i>Mug</i>	300	\$4.00	\$1,200.00
<i>T-shirt</i>	500	\$5.25	\$2,625.00
<i>Backpatch</i>	400	\$4.38	\$1,752.00
<i>Hat</i>	200	\$6.50	\$1,300.00
<i>Staff Patch</i>	700	\$1.35	\$945.00
<i>Staff T-shirt</i>	250	\$5.50	\$1,375.00
<i>Staff Hat</i>	250	\$6.50	\$1,625.00
Security, Parking, Communications			\$600.00
Shows & Programs			\$2,000.00
Publications			\$1,600.00
Awards			\$2,800.00
Hospitality			\$1,500.00
Registration			\$650.00
Quest & Training			\$500.00
Food Service			\$14,300.00
Indian Events			\$800.00
Health & Safety			\$150.00
Other			\$13,500.00
National Insurance Fee			\$2,200.00
TOTAL			\$66,867.00
	Total Income		\$67,050.00
	Total Expenses		\$66,867.00
	Net		\$183.00